

Haworth Home and School Association, Inc.

2019-2020 Budget Review

PART 1 - CORRESPONDING ITEMS

| REVENUE | Estimated Revenue | ACTUAL REVENUE |
|---|--------------------------|-----------------------|
| Drama Club | | |
| - Fall Play | \$5,946.00 | \$6,666.00 |
| - Winter Play | \$3,800.00 | -\$245.80 |
| Book Fair | \$6,000.00 | \$0.00 |
| Trick or Trunk | \$2,457.00 | \$2,457.00 |
| Men's Poker Night | \$3,000.00 | \$2,562.80 |
| Lunch Program | \$10,000.00 | \$3,846.07 |
| After School Programs | | |
| - Music Lessons | \$63,000.00 | \$43,266.00 |
| - Enrichment Classes | \$15,000.00 | \$16,830.00 |
| HHSA Spirit Wear | \$1,000.00 | \$625.00 |
| Spelling Bee | \$2,000.00 | \$1,768.25 |
| Summer Music Program | \$6,000.00 | \$5,755.00 |
| Author Visits (Book Sales) | \$1,000.00 | \$544.00 |
| Box Tops | \$500.00 | \$336.00 |
| Winter Social | \$10,000.00 | \$0.00 |
| Back to School Movie Night | \$0.00 | \$203.77 |
| Sub-Total Estimated Revenue Part 1 | \$129,703.00 | \$84,614.09 |

| EXPENSES | Estimated Expenses | ACTUAL EXPENSES | ACTUAL PROFIT |
|---|---------------------------|------------------------|----------------------|
| Drama Club | | | |
| - Porchlight Contract & Misc Costs | \$5,995.38 | \$6,524.54 | \$141.46 |
| - JCC Contract & Misc Costs | \$5,500.00 | \$5,000.00 | -\$5,245.80 |
| Book Fair | \$3,000.00 | \$0.00 | \$0.00 |
| Trick or Trunk | \$382.84 | \$682.84 | \$1,774.16 |
| Men's Poker Night | \$1,500.00 | \$2,461.40 | \$101.40 |
| Lunch Program (inc. Ice Cream Thursdays) | \$1,500.00 | \$1,183.15 | \$2,662.92 |
| After School Programs | | | |
| - Music Lessons | \$56,700.00 | \$38,459.40 | \$4,806.60 |
| - Enrichment Classes | \$11,000.00 | \$17,237.00 | -\$407.00 |
| HHSA Spirit Wear | \$0.00 | \$0.00 | \$625.00 |
| Spelling Bee | \$175.00 | \$0.00 | \$1,768.25 |
| Summer Music Program | \$5,179.00 | \$5,179.50 | \$575.50 |
| Author Visits | \$5,000.00 | \$1,263.13 | -\$719.13 |
| Box Tops - Class Party | \$50.00 | \$0.00 | \$336.00 |
| Winter Social | \$7,000.00 | \$0.00 | \$0.00 |
| Back to School Movie Night | \$0.00 | \$0.00 | \$203.77 |
| Sub-Total Estimated Expenses Part 1 | \$102,982.22 | \$77,990.96 | \$6,623.13 |

PART 2 - NON CORRESPONDING ITEM2

| REVENUE | Estimated Revenue | ACTUAL REVENUE |
|--|--------------------------|-----------------------|
| Membership/Donations | | |
| - Membership | \$6,135.00 | \$6,375.00 |
| - Donations Income (\$3,000 Haworth 5K) | \$4,000.00 | \$3,000.00 |
| - Interest Income | \$260.00 | \$226.58 |
| School Photos | \$2,000.00 | \$2,005.12 |
| Ongoing Online Shopping Fundraisers | \$600.00 | \$161.75 |
| School Toolbox Fundraiser | \$797.67 | \$797.67 |
| Sub-Total | \$13,792.67 | \$12,566.12 |

| EXPENSES | Estimated Expenses | ACTUAL EXPENSES |
|---|---------------------------|------------------------|
| HHS Administrative Costs | | |
| - Admin Expenses (postage, copies & misc.supplies) | \$890.00 | \$249.36 |
| - Bank Charges; Credit Card Fees; Licences | \$2,825.00 | \$2,446.81 |
| - Accountant Fees | \$2,500.00 | \$2,525.00 |
| - Insurance | \$400.00 | \$0.00 |
| - 3rd Party Fees (website, Constant Contact, Quick Books) | \$1,600.00 | \$1,474.00 |
| Sub-Total | \$8,215.00 | \$6,695.17 |
| Teacher Gifts/Hospitality | | |
| - HPS Faculty Holiday & Year End Gifts | \$1,400.00 | \$1,175.00 |
| - Back to School Breakfast | \$555.00 | \$555.00 |
| - End of Year Luncheon | \$1,400.00 | \$0.00 |
| - Teacher Appreciation Week | \$750.00 | \$650.90 |
| Sub-Total | \$4,105.00 | \$2,380.90 |
| Grade Specific Funds | | |
| - Class Trips - Middle School (\$2,500 grades 6,7 & 8) | \$7,500.00 | \$5,000.00 |
| - Class Trips - Elementary School | \$4,000.00 | \$0.00 |
| - 5th Grade Bridge to Middle School | \$500.00 | \$0.00 |
| - 8th Grade Graduation | \$2,500.00 | \$2,500.00 |
| - HPS Field Day | \$150.00 | \$0.00 |
| - Student Council Breakfast | \$430.50 | \$430.50 |
| Sub-Total | \$15,080.50 | \$7,930.50 |
| Misc Activities | | |
| - Back to School Decorations | \$450.00 | \$0.00 |
| - Art Show Hospitality | \$100.00 | \$0.00 |
| - Recess Program (added in after vote) | \$8,000.00 | \$4,198.36 |
| - DARE Donation | \$850.00 | \$825.00 |
| - NVD High School Scholarship x 2 | \$2,000.00 | \$2,000.00 |
| - Assemblies | \$5,000.00 | \$2,655.70 |
| - Annual Story Teller | \$5,000.00 | \$0.00 |
| - Teacher Mini Grants | \$5,000.00 | \$2,721.17 |
| - Kindness Program - Spirit Sticks | \$550.00 | \$2,515.56 |
| - Community Donations | \$500.00 | \$500.00 |
| - Back To School Ice Cream Movie Night | \$600.00 | \$0.00 |
| Sub-Total | \$28,050.00 | \$15,415.79 |

| REVENUE | Estimated Revenue | ACTUAL REVENUE |
|------------------------------------|--------------------------|-----------------------|
| Sub-Total Estimated Revenue Part 2 | \$13,792.67 | \$12,566.12 |
| Sub-Total Estimated Revenue Part 1 | \$129,703.00 | \$84,614.09 |
| Total Estimated REVENUE | \$143,495.67 | |

| EXPENSES | Estimated Expenses | ACTUAL EXPENSES | ACTUAL PROFIT |
|-------------------------------------|---------------------------|------------------------|----------------------|
| Sub-Total Estimated Expenses Part 2 | \$55,450.50 | \$32,422.36 | -\$19,856.24 |
| Sub-Total Estimated Expenses Part 1 | \$102,982.22 | \$77,990.96 | \$6,623.13 |
| Total Estimated EXPENSES | \$158,432.72 | | |

ACTUAL REVENUE for 2019-2020

\$97,180.21

ACTUAL EXPENSES for 2019-2020

\$110,413.32

-\$13,233.11