

Haworth Home and School Association, Inc.

2018-2019 Budget Review

**PART 1 - CORRESPONDING ITEMS**

| <b>REVENUE</b>                  | <b>Estimated</b>    | <b>Actual</b>       | <b>EXPENSES</b>                          | <b>Estimated</b>    | <b>Actual</b>       | <b>PROFIT</b>      |
|---------------------------------|---------------------|---------------------|--|---------------------|---------------------|--------------------|
| Drama Club                      | \$9,600.00          | \$12,763.75         | Drama Club                               | \$6,650.00          | \$8,653.52          | \$4,110.23         |
| Book Fair                       | \$6,500.00          | \$6,355.25          | Book Fair                                | \$350.00            | \$3,352.65          | \$3,002.60         |
| Trick or Trunk                  | \$2,000.00          | \$2,107.00          | Trick or Trunk                           | \$900.00            | \$963.08            | \$1,143.92         |
| Men's Poker Night               | \$5,000.00          | \$6,124.00          | Men's Poker Night -                      | \$1,500.00          | \$1,614.83          | \$4,509.17         |
| Lunch Program                   | \$9,600.00          | \$8,594.23          | Lunch Program (inc. Ice Cream Thursdays) | \$1,700.00          | \$1,290.24          | \$7,303.99         |
| <b>After School Programs</b>    |                     |                     | <b>After School Programs</b>             |                     |                     |                    |
| - Music Lessons                 | \$60,000.00         | \$66,095.00         | - Music Lessons                          | \$55,000.00         | \$60,074.50         | \$6,020.50         |
| - Enrichment Classes            | \$25,000.00         | \$17,145.00         | - Enrichment Classes                     | \$18,000.00         | \$15,817.09         | \$1,327.91         |
| HHSA Spirit Wear                | \$250.00            | \$200.00            | HHSA Spirit Wear                         | \$1,000.00          | \$0.00              | \$200.00           |
| Spelling Bee                    | \$4,000.00          | \$1,907.50          | Spelling Bee                             | \$0.00              | \$160.00            | \$1,747.50         |
| Summer Music Program            | \$4,500.00          | \$4,650.00          | Summer Music Program                     | \$4,200.00          | \$4,185.00          | \$465.00           |
| Author Visits (Book Sales)      | \$1,500.00          | \$1,096.00          | Author Visits                            | \$4,500.00          | \$4,969.41          | (\$3,873.41)       |
| Box Tops                        | \$650.00            | \$366.40            | Box Tops - Class Party                   | \$50.00             | \$0.00              | \$366.40           |
| Spring Fundraiser Event         | \$20,000.00         | \$22,470.11         | Spring Fundraiser Event                  | \$9,000.00          | \$8,915.89          | \$13,554.22        |
| Kid Stuff Coupon Book           | \$3,000.00          | \$2,875.00          | Kid Stuff Coupon Book                    | \$1,200.00          | \$1,275.00          | \$1,600.00         |
| <b>Sub-Total Revenue Part 1</b> | <b>\$151,600.00</b> | <b>\$152,749.24</b> | <b>Sub-Total Expenses Part 1</b>         | <b>\$104,050.00</b> | <b>\$111,271.21</b> | <b>\$41,478.03</b> |

**Haworth Home and School Association, Inc.**  
**2018-2019 Budget Review**

**PART 2 - NON CORRESPONDING ITEMS**

| REVENUE                                    | Estimated  | Actual            |
|--|------------|-------------------|
| <b>Membership/Donations</b>                |            |                   |
| - Membership                               | \$5,500.00 | <b>\$3,530.00</b> |
| - Donations Income (\$3,000 Haworth 5K)    | \$4,000.00 | <b>\$8,301.08</b> |
| - Interest Income                          | \$200.00   | <b>\$254.88</b>   |
| <b>School Photos</b>                       | \$2,000.00 | <b>\$2,100.42</b> |
| <b>Ongoing Online Shopping Fundraisers</b> | \$350.00   | <b>\$167.03</b>   |
| <b>Blue Book</b>                           | \$0.00     | <b>\$120.00</b>   |
| <b>School Tool Box Supplies</b>            | \$0.00     | <b>\$696.30</b>   |

| EXPENSES  | Estimated         | Actual                   |
|---|-------------------|--------------------------|
| <b>HHSA Administrative Costs</b>                              |                   |                          |
| - Admin Expenses (postage, copies & misc.supplies)            | \$1,245.00        | <b>\$906.90</b>          |
| - Bank Charges; Credit Card Fees                              | \$2,015.00        | <b>\$2,195.46</b>        |
| - Accountant Fees & Licenses                                  | \$3,535.00        | <b>\$2,774.50</b>        |
| - Insurance   | \$860.00          | <b>\$384.00</b>          |
| - 3rd Party Fees (website, Constant Contact, Quick            | <u>\$375.00</u>   | <u><b>\$1,023.00</b></u> |
| <b>Sub-Total</b>  | \$8,030.00        | <b>\$7,283.86</b>        |
| <b>Teacher Gifts/Hospitality</b>                              |                   |                          |
| - HPS Faculty Holiday & Year End Gifts                        | \$1,000.00        | <b>\$2,005.64</b>        |
| - Back to School Breakfast                                    | \$750.00          | <b>\$425.00</b>          |
| - End of Year Luncheon  | \$1,100.00        | <b>\$0.00</b>            |
| - Teacher Appreciation Week                                   | <u>\$1,800.00</u> | <u><b>\$2,699.00</b></u> |
| <b>Sub-Total</b>  | \$4,650.00        | <b>\$5,129.64</b>        |
| <b>Grade Specific Funds</b>                                   |                   |                          |
| - Class Trips   | \$11,000.00       | <b>\$8,966.00</b>        |
| - 5th Grade Bridge to Middle School                           | \$500.00          | <b>\$742.17</b>          |
| - 8th Grade Graduation  | \$2,500.00        | <b>\$2,500.00</b>        |
| - HPS Field Day   | <u>\$1,200.00</u> | <u><b>\$0.00</b></u>     |
| <b>Sub-Total</b>  | \$15,200.00       | <b>\$12,208.17</b>       |
| <b>Misc Activities</b>  |                   |                          |
| - Back to School Decorations                                  | \$0.00            | <b>\$0.00</b>            |
| - Art Show Hospitality  | \$0.00            | <b>\$0.00</b>            |
| - Recess Program  | \$4,000.00        | <b>\$7,320.22</b>        |
| - DARE Donation   | \$1,100.00        | <b>\$807.00</b>          |
| - NVD High School Scholarship x 2                             | \$2,000.00        | <b>\$2,000.00</b>        |
| - Assemblies  | \$3,600.00        | <b>\$0.00</b>            |
| - Annual Story Teller   | \$5,000.00        | <b>\$5,000.00</b>        |
| - Teacher Mini Grants   | \$5,080.00        | <b>\$2,166.59</b>        |
| - Kindness Program (Hawks Nest, Spirit Sticks, Hall Stickers) | \$5,000.00        | <b>\$5,541.25</b>        |
| - Community Donations   | \$1,000.00        | <b>\$176.38</b>          |
| - Math Counts   | \$0.00            | <b>\$120.00</b>          |
| - Movie Night   | \$0.00            | <b>\$539.95</b>          |
| - Equipment (sound for gym)                                   | \$0.00            | <b>\$1,343.40</b>        |
| <b>Sub-Total</b>  | \$26,780.00       | <b>\$25,014.79</b>       |

| PROFIT |
|--------|
|--------|

|                                      |              |                     |                                       |              |                     |                      |
|--------------------------------------|--------------|---------------------|---------------------------------------|--------------|---------------------|----------------------|
| <b>Sub-Total Revenue Part 2</b>      | \$12,050.00  | <b>\$15,169.71</b>  | <b>Sub-Total Expenses Part 2</b>      | \$54,660.00  | <b>\$49,636.46</b>  | <b>(\$34,466.75)</b> |
| <b>Sub-Total Revenue Part 1</b>      | \$151,600.00 | <b>\$152,749.24</b> | <b>Sub-Total Expenses Part 1</b>      | \$104,050.00 | <b>\$111,271.21</b> | <b>\$41,478.03</b>   |
| <b>OVERALL REVENUE for 2018-2019</b> | \$163,650.00 | <b>\$167,918.95</b> | <b>OVERALL EXPENSES for 2018-2019</b> | \$158,710.00 | <b>\$160,907.67</b> | <b>\$7,011.28</b>    |