

Irene Pierides
Alexander Hamilton Elementary School
380 Harristown Road
Glen Rock, NJ 07452
pieridesi@glenrocknj.org
(201)670-6529



Dear Irene Pierides and the HSA Co-Presidents,

Thank you for the opportunity to provide you with this proposal for landscape architectural services. Learning Landscape Design LLC offers experience in providing innovative site design for schools, parks, and childhood environments. Michelle Mathis, principal and lead designer at Learning Landscapes, has over fifteen years of experience with play and learning projects from community involvement, through conceptual development, construction documents, and construction management. This proposal is based on previous conversations with you well as our experience on similar projects.

For us, working collaboratively with a multidisciplinary team and community members brings us great satisfaction and success. We will bring creative thinking to your project and strive to maximize the aesthetic and functional aspects of designs so they look and work beautifully over the long term. Our design experience is coupled with an extensive understanding of safety, maintenance, and construction of children's spaces. Our company is built on our ability to listen and we excel at crafting a process and designs that fit your needs and budget.

You should work with Learning Landscapes Design because:

- 1- We **specialize in landscapes for play and learning**. We spend all of our time working at bettering our understanding of this project type. Kids interact with spaces in a very different way than adults. They think and learn differently and we specialize in finding ways to let kids connect with their environment.
- 2 - Our projects **focus on whole child learning**, not just physical play. Michelle has a Master's Degree in Education and our staff is comprised of parents of young and school age children. We are at the forefront of including **STEM activities in play**.
- 3 - Our designs are maintainable and practical. Maintaining an alternative play area can be daunting. We are the only design firm that offers an **extensive management plan and set of safety inspection documents** for our designs.
- 4 - Our approach involves your team and your whole community to create **community and staff buy-in** and support. We enjoy our work and have fun doing it. **We listen**, respond and plan so you don't have to.

The following proposal outlines the tasks that are proposed to assist you in creating a vision for your play and outdoor classroom area, a concept plan, and in the future developing construction documents for installation. These tasks are arranged to create a vision everyone can get behind and develop a plan for moving forward. We have used this project approach on similar projects and the tasks work well. We are willing to adjust, move, and add tasks to suit your vision of the process. Consider this a starting point and an outline of our abilities and strengths.

Sincerely,

Michelle Mathis RLA
Principal, Learning Landscapes Design
503-347-4523
michelle@learninglandscapesdesign.com

Design Fee

Fee for Tasks One and Two

Task 1	Project Start Up	\$ 760.00
Task 2	Concept Plan	\$ 3305.00

Fee (Task One and Two)

\$ 4,065.00